## Cementir Holding <br> Cement \& Aggregates / Italy

## Fine-tuning the model prior to H 1 results

White knight with green armour - 27/07/2020

## ■ Change in EPS

| $2020: € 0.45$ vs 0.56 | $-19.7 \%$ |
| :--- | :--- |
| $2021: € 0.56$ vs 0.61 | $-8.65 \%$ |

Our EPS is negatively impacted by the lower activity level and margin assumptions. COVID-19 has had a more widespread impact since we last updated our model, resulting in this sharp degradation of the EPS.

Region-wise for 2020, we expect Denmark will continue to remain resilient but Norway may see a sharp drop in demand due to its oil-dependent economy. Egypt and China should show positive growth, while Belgium/France and Malayasia, which were the most impacted by prolonged lockdowns, should see significant top-line and margin declines this year (for Belgium/France: sales -14\% and EBITDA $-22 \%$ vs our previous estimates). Turkey might be affected by unfavourable FX and, hence, may see a negative EBITDA this year too. Given that the US is still undergoing partial lockdowns, we have taken a conservative stance on this region (sales $-8 \%$ and EBITDA $-15 \%$ vs our previous estimates). Lastly, we have reduced EBITDA for Italy, which mainly accounts for the corporate level activities, to $€-3.7 \mathrm{~m}$, because of the one-off announced during Q1 and possible restructuring expenses.

For now, we have left the top-line growth and EBITDA margin improvement unchanged for 2021, but the lowered 2020 base has impacted the 2021 figures in absolute terms.

## - Change in DCF

$€ 10.1$ vs 11.1
9.22\%

A further decline in the top line and a reduction in the EBITDA margin have resulted in a decline of $€ 1.03$ in the DCF.


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This research has been commissioned and paid for by the company and is deemed to constitute an acceptable minor non-monetary benefit as defined in MiFID II

## Buy

Upside : 51.1\%
Target Price (6 months) € 8.87

Share Price $€ 5.87$
Market Cap. €M 934
Price Momentum STRONG

| Extremes 12Months | $4.25 \geqslant 6.81$ |
| :--- | ---: |
| Bloomberg | CEM IM Equity |

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- Stoxx 600 (net retum) - Cementir Holding

| PERF | 1w | 1m | 3m | $\mathbf{1 2 m}$ |
| :--- | :---: | :---: | :---: | :---: |
| Cementir Holding | $-3.93 \%$ | $-7.27 \%$ | $9.29 \%$ | $-9.17 \%$ |
| Building Prod. \& Materials | $0.56 \%$ | $9.51 \%$ | $30.0 \%$ | $2.22 \%$ |
| SXXR Index | $-1.43 \%$ | $3.03 \%$ | $12.4 \%$ | $-4.07 \%$ |


| Last updated: 27/07/2020 | 12/19A | 12/20E | 12/21E | 12/22E |
| :--- | ---: | ---: | ---: | ---: |
| Adjusted P/E (x) | 11.3 | 13.1 | 10.5 | 8.98 |
| Dividend yield (\%) | 2.29 | 2.39 | 2.39 | 2.39 |
| EV/EBITDA(R) (x) | 5.06 | 5.35 | 4.60 | 4.05 |
| Adjusted EPS (€) | 0.54 | 0.45 | 0.56 | 0.65 |
| Growth in EPS (\%) | -22.5 | -17.3 | 24.7 | 16.6 |
| Dividend (€) | 0.14 | 0.14 | 0.14 | 0.14 |
| Sales (€M) | 1,212 | 1,173 | 1,228 | 1,264 |
| EBITDA/R margin (\%) | 21.8 | 19.7 | 21.1 | 22.0 |
| Attributable net profit (€M) | 82.3 | 71.5 | 89.2 | 104 |
| ROE (after tax) (\%) | 8.06 | 6.63 | 7.80 | 8.57 |
| Gearing (\%) | 23.7 | 19.3 | 14.3 | 8.98 |
| Company Valuation | Company Financials |  |  |  |

Sales by Geography


- Nordic states (43.4\%)
- Belgium ( $18.5 \%$ )
- North America (11.6\%)

Turkey (10.3\%)

- Asia (7.7\%)
- Italy (5.4\%)

Egypt (3.1\%)

Valuation Summary

| Benchmarks | Value | Weight |  | Largest comparables |
| :--- | ---: | ---: | :--- | :--- |
| DCF | $€ 10.1$ | $35 \%$ |  | - Buzzi |
| NAV/SOTP per share | $€ 9.25$ | $20 \%$ |  | - Heidelbergcement |
| EV/Ebitda | $€ 9.46$ | $20 \%$ | - LafargeHolcim |  |
| P/E | $€ 7.72$ | $10 \%$ |  | Vicat |
| Dividend Yield | $€ 4.99$ | $10 \%$ |  |  |
| P/Book | $€ 6.34$ | $5 \%$ |  |  |
| TARGET PRICE | $€ 8.87$ | $100 \%$ |  |  |

NAV/SOTP Calculation

| Balance Sheet |  | $\mathbf{1 2 / 1 9 A}$ | $12 / 20 \mathrm{E}$ | $\mathbf{1 2 / 2 1 E}$ |
| :--- | :--- | ---: | ---: | ---: |
| Goodwill | $€ \mathrm{M}$ | 349 | 349 | 349 |
| Total intangible | $€ \mathrm{M}$ | 563 | 566 | 568 |
| Tangible fixed assets | $€ \mathrm{M}$ | 860 | 869 | 878 |
| Financial fixed assets | $€ \mathrm{M}$ | 94.5 | 95.4 | 96.4 |
| WCR | $€ \mathrm{M}$ | 54.3 | 53.6 | 59.5 |
| Other assets | $€ \mathrm{M}$ | 90.9 | 91.8 | 92.7 |
| Total assets (net of short term liab.) | $€ \mathrm{M}$ | 1,665 | 1,677 | 1,696 |
| Ordinary shareholders' equity | $€ \mathbf{@}$ | $\mathbf{1 , 0 4 5}$ | $\mathbf{1 , 1 1 3}$ | $\mathbf{1 , 1 7 4}$ |
| Quasi Equity \& Preferred | $€ \mathrm{M}$ |  |  |  |
| Minority interests | $€ \mathrm{M}$ | 137 | 138 | 140 |
| Provisions for pensions | $€ \mathrm{M}$ | 35.7 | 25.3 | 24.6 |
| Other provisions for risks and liabilities | $€ \mathrm{M}$ | 43.3 | 43.7 | 44.1 |
| Total provisions for risks and liabilities | $€ \mathrm{M}$ | $\mathbf{7 9 . 0}$ | 69.0 | 68.7 |
| Tax liabilities | $€ \mathrm{M}$ | 161 | 163 | 165 |
| Other liabilities | $€ \mathrm{M}$ | 3.83 | 3.87 | 3.91 |
| Net debt (cash) | $€ \mathrm{M}$ | $\mathbf{2 4 0}$ | $\mathbf{1 9 0}$ | $\mathbf{1 4 5}$ |
| Total liab. and shareholders' equity | $€ \mathrm{M}$ | $\mathbf{1 , 6 6 5}$ | 1,677 | 1,696 |

Capital Employed

| Capital employed after depreciation | $€ M$ | 1,573 | 1,584 | 1,601 |
| :--- | :--- | :--- | :--- | :--- |

Profits \& Risks Ratios

| ROE (after tax) | \% | $\mathbf{8 . 0 6}$ | $\mathbf{6 . 6 3}$ | $\mathbf{7 . 8 0}$ |
| :--- | :--- | :--- | :--- | :--- |
| ROCE | $\%$ | 6.96 | 5.51 | 6.43 |
| Gearing (at book value) | \% | $\mathbf{2 3 . 7}$ | $\mathbf{1 9 . 3}$ | $\mathbf{1 4 . 3}$ |
| Adj. Net debt/EBITDA(R) | x | 0.91 | 0.82 | 0.56 |
| Interest cover (x) | x | 6.14 | 5.83 | 8.02 |

## Valuation Ratios

| Reference P/E (benchmark) | $\mathbf{x}$ | $\mathbf{1 1 . 3}$ | $\mathbf{1 3 . 1}$ | $\mathbf{1 0 . 5}$ |
| :--- | :--- | :--- | :--- | :--- |
| Free cash flow yield | \% | 13.9 | 8.21 | $\mathbf{7 . 2 3}$ |
| P/Book | x | 0.93 | 0.84 | 0.80 |
| Dividend yield | \% | $\mathbf{2 . 2 9}$ | $\mathbf{2 . 3 9}$ | $\mathbf{2 . 3 9}$ |

EV Calculation

| Market cap | $€ \mathrm{M}$ | 974 | 934 | 934 |
| :--- | :--- | ---: | ---: | ---: |
| + Provisions | $€ \mathrm{M}$ | 79.0 | 69.0 | 68.7 |
| + Unrecognised acturial losses/(gains) | $€ \mathrm{M}$ | 0.00 | 0.00 | 0.00 |
| + Net debt at year end | $€ \mathrm{M}$ | 240 | 190 | 145 |
| + Leases debt equivalent | $€ \mathrm{M}$ | 0.00 | 0.00 | 0.00 |
| - Financial fixed assets (fair value) | $€ \mathrm{M}$ | 94.5 | 95.4 | 96.4 |
| + Minority interests (fair value) | $€ \mathrm{M}$ | 137 | 138 | 140 |
| = EV | $€ \mathrm{M}$ | 1,335 | 1,236 | 1,191 |
| EV/EBITDA(R) | $\mathbf{x}$ | $\mathbf{5 . 0 6}$ | 5.35 | 4.60 |
| EV/Sales | x | 1.10 | 1.05 | 0.97 |

Analyst : Sejal Varshney, Changes to Forecasts : 27/07/2020.

